

Your machines have something to say.

FUEL USAGE

SCHEDULE PM SERVICE

UTILIZATION:
74% WORKING
26% IDLE



We speak their language.

Cat EMSolutions from Carter



Carter



LET'S GET TO WORK.

Cat EMSolutions

Equipment Management Solutions from Carter



The Packages

Equipment Management Solutions is a collection of products and services designed to help you manage your fleet to optimum efficiency. Because no two fleets are the same, Carter offers several levels of support, or “packages”. Choosing the package that best fits your business will help you to reduce equipment owning and operating costs and instill you with the confidence you need to make important decisions about your machine service work. Whether you prefer to perform your own machine maintenance or let us care for your fleet, we will provide the support you need to help you reach your highest level of success.

Products/Services	P A C K A G E S		
	INFORM	ADVISE	SUPPORT
ProductLink hardware	x	x	x
VisionLink software	x	x	x
Caterpillar Fleet Benchmarking Report	x	x	x
VisionLink to PartStore PM Parts integration	x	x	x
On-site training (VisionLink, Report Interpretation, PartStore, S-O-S)	x	x	x
Machine enrolled in Carter S-O-S Fluid Analysis	(Recommended)	x	x
Critical sample notification	(With S-O-S)	x	x
Carter Fleet Wellness Report		x	x
PC/Mobile Device Assistance		x	x
Assigned EMSolutions Advisor		x	x
On-site fleet review every six months			x
Preventive Maintenance Scheduling Management			x
ELube PM and Inspection Service			x

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INFORM PACKAGE

Cat EMSolutions from Carter



Overview

Inform yourself with timely, critical machine data. Once your machine is connected and your subscription is activated, you'll begin receiving information that will help you better manage your equipment.

With the Inform Package, you'll be able to:

- View data such as fuel burn, fault codes and idle time in near-real time
- Identify parts needed and order them in just a few clicks via PartStore integration
- Understand machine costs better so you can quote future jobs with more accuracy
- Plan ahead for upcoming preventive maintenance
- Discover new opportunities to reduce owning and operating costs using reliable machine and fleet data

Systems Required

- ProductLink hardware
- VisionLink software
- ProductLink subscription

Benefits

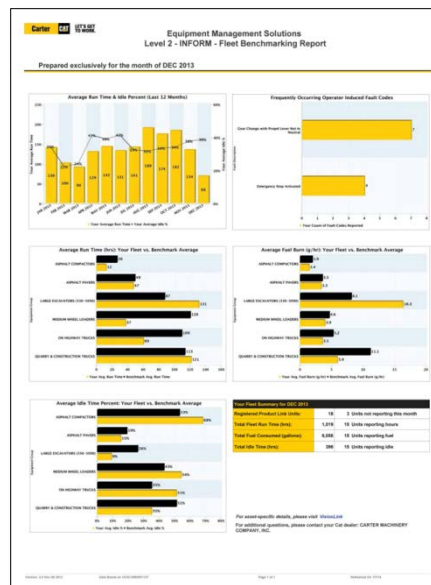
- Critical sample notifications
- Caterpillar Fleet Benchmarking Report*
- VisionLink to PartStore/PM parts integration
- On-site training (VisionLink, S-O-S, Fleet Summary Report, PartStore)

Who Needs It

The Inform Package is designed for companies that are experienced at managing the health of their fleet independently, and simply require reliable machine data to do so.

Pricing

\$100 per year for each machine covered in the Inform Package.



**Sample Caterpillar Fleet Benchmarking Report*

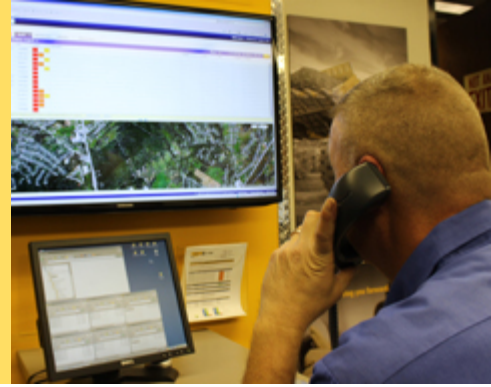
Contact Us:

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ADVISE PACKAGE

Cat EMSolutions from Carter



Overview

Get expert advice from a dedicated EMSolutions Advisor when you subscribe to Carter's Advise package.

You'll receive recommendations about equipment maintenance, utilization and repair, as well as a neatly packaged, monthly fleet Wellness Report that includes:

- S-O-S sample data
- Work order history
- Machine fuel burn
- Event codes
- Carter Express Lube inspections
- Summarized interpretations and recommendations for each connected machine

Your subscription will help you discover new opportunities to reduce owning and operating costs using reliable machine and fleet data. Expert analysis and recommendations from your assigned EMSolutions Advisor empower you to:

- Make maintenance decisions with increased confidence
- Identify and proactively avoid potential problems
- Strategically schedule preventive maintenance so you that you have as little downtime as possible

Systems Required

- ProductLink hardware
- VisionLink software
- ProductLink subscription
- S-O-S fluid analysis

Benefits

- Critical sample notifications
- Caterpillar Fleet Benchmarking Report
- Carter's Fleet Wellness Report*
- PC/Mobile Device Assistance
- VisionLink to PartStore/PM parts integration
- On-site training (VisionLink, S-O-S, Wellness Report, PartStore)
- Assigned EMSolutions Advisor

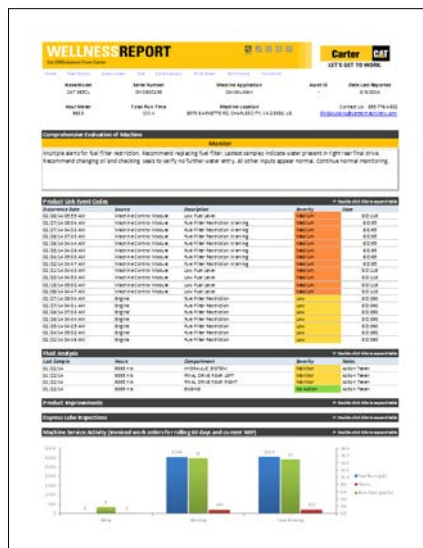
Who Needs It

The Advise Package is designed for companies that prefer to have an expert at their fingertips to help them manage their fleet to maximum efficiency.

Advise Package purchasers will receive crucial machine data as well as support from Carter's experienced EMSolutions team.

Pricing

\$300 per year for each machine covered in the Advise Package.



*Sample Carter Fleet Wellness Report

Contact Us:

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SUPPORT PACKAGE

Cat EMSolutions from Carter



Overview

Devote more time to managing your projects and less time to managing your fleet when you subscribe to Carter's Support Package.

In addition to Carter handling your preventive maintenance on all Cat connected machines, and providing you with expert insight, you also receive Express Lube services and on-site fleet reviews twice per year.

Benefits

Get peace-of-mind knowing that an expert EMSolutions Advisor is helping to manage your fleet by:

- Monitoring, analyzing and proactively taking care of all your connected machines
- Providing you with inspections and maintenance services, helping ensure you get maximum uptime from your equipment
- Serving you face-to-face through on-site fleet reviews and computer/mobile device assistance
- Delivering and explaining detailed fleet Wellness Reports that include S-O-S sample data, service history, machine fuel burn, event codes, Carter Express Lube inspections and, summarized interpretations/recommendations for each connected machine

Systems Required

- ProductLink hardware
- VisionLink software
- ProductLink subscription
- S-O-S fluid analysis
- Carter ExpressLube Services

Benefits

- Critical sample notifications
- Caterpillar Fleet Benchmarking Report
- Carter's Fleet Wellness Report
- Vision Link to PartStore/PM parts integration
- On-site training (VisionLink, S-O-S, Wellness Report, PartStore)
- Preventive Maintenance scheduling management
- Assigned EMSolutions Advisor
- On-site fleet review every six months
- PC/Mobile Device Assistance
- Elube Services (2 services/ machine/year at minimum)

Who Needs It

The Support Package is designed for companies that are focused on production and desire a partner to help manage machine maintenance. Relying on an expert EMSolutions Advisor will enable Support Package subscribers to reduce owning and operating costs without committing additional company resources.

Pricing

Because the Support Package will be customized based on your needs, prices will be quoted after consultation.

Contact Us:

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